



KABIR MALHOTRA

 **vahan**

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Atharva is a visionary leader with over 22 years of industry experience, currently with Vahan Inc as VP Insights & Business Growth, has been recognized for driving strategic growth, revenue optimization, and operational excellence across global organizations. He has established himself as a thought leader in leveraging advanced technologies to deliver exceptional results, positioning him as a pioneer in his field. Atharva excels in leading cross-functional teams, ensuring seamless project execution, and fostering collaboration among diverse stakeholders. His client-centric approach has consistently built strong relationships, ensuring exceptional customer satisfaction. Additionally, Atharva's commitments to talent development and mentorship has nurtured high-performing teams, driving innovation and sustainable success.

Atharva holds a General Management Programme degree from the prestigious Indian Institute of Management, Ahmedabad, and a Bachelor's degree in Computer Science from Rajiv Gandhi Technological University, Gwalior. His dedication to community engagement reflects his broader impact beyond the professional sphere, actively contributing to industry forums and events. Through these platforms, he shares strategic insights, helping shape industry standards, drive sustainable growth, and navigate complex challenges.

Atharva has proven his ability to spearhead strategic initiatives, set industry standards, and drive exceptional revenue growth through advanced technologies. His expertise in leading cross-functional teams ensures seamless project execution while fostering collaboration. Committed to talent development, Atharva cultivates high-performing teams, driving innovation through effective mentorship. Beyond his professional achievements, he actively engages in community welfare initiatives and contributes to industry forums, where he shares insights that influence growth and tackle complex challenges.

Atharva's leadership was instrumental in scaling business operations at Vahan Inc., where he drove significant revenue growth from \$5K to nearly \$400K MRR, taking the business from inception to maturity. His ability to lead diverse teams and align business goals with innovative solutions underscores his leadership prowess and commitment to excellence.

